

The Women's Leadership Development Institute

The Program

To participate in **The Women's Leadership Development Institute**, ULI North Florida has determined specific requirements of the applicants. Eligibility criteria are as follows:

- Applicant must be female
- Applicants are professionals working in the real estate industry and related fields (developers, architects, planners, engineers, attorneys, etc.) with a minimum of five (5) years' experience
- Applicants must have a strong desire to gain insights, life management, and leadership skills
- 100% attendance is required for the five-month program
- Half-day sessions will be held in the mornings of the following Wednesdays:
January 18, 2017; February 8, 2017; March 1, 2017; March 15, 2017; April 12, 2017; May 3, 2017; May 24, 2017; June 14, 2017.

The Application

Applicants are requested to submit the following:

- Completed and signed application
- Two (2) letters recommending the applicant for participation in the Institute
- Resume/Bio
- Registration Fees: \$1,500 ULI members; \$1,800 Non-ULI members. Payment is due by December 1, 2016 and there are no refunds after January 1, 2017.

Applicants will be notified of acceptance by November 18, 2016.

Applications should be submitted before 11:59 pm on October 28, 2016. Applications submitted after the deadline will be considered only at the discretion of ULI North Florida in the event that space remains after the selection process. Please email one consolidated PDF file labeled "Last Name - First Name" to hannah.king@uli.org with the e-mail subject heading "2017 Women's Leadership Development Institute Application." Please do not mail hard copies. Please call WLI Chair, Allison Ford, at (904) 598-7108 with any questions.

Name: _____ Work Phone: _____

Company Name: _____ Cell Phone: _____

Position/Title: _____ Email: _____

Address: _____ City: _____

State: _____ Zip: _____

ULI Member? YES _____ NO _____

I. Attach a resume/bio along with a brief essay (400 word maximum) that answers the following:

- How do you hope to benefit from participation in the Institute?
- What do you believe is the biggest obstacle facing women in the real estate industry today?

II. What area of real estate are you involved in at your current position? (Please pick your top 3 from categories listed. Number them from 1-3 with 1 being the area you are most involved in, etc.)

Functional Work Area(s)

_____ Appraisal	_____ Development	_____ Principal / Entrepreneur
_____ Architecture	_____ Engineering	_____ Property Management
_____ Asset Management	_____ Brokerage	_____ Construction
_____ Land Use/Planning	_____ Public Sector	_____ Consulting
_____ Leasing	_____ Redevelopment	_____ Financing/Capital Markets
_____ Legal Services	_____ Public Affairs/Gov't Relations	_____ Other: _____

Real Estate Work Area(s)

_____ Hospitality	_____ Mixed-Use	_____ Retail
_____ Industrial	_____ Multi-Family	_____ Institutional
_____ Office	_____ Residential	_____ Other: _____

Hobbies / Interests:

I, _____, am aware of the commitment to attend all Institute sessions during the program and will make my best effort to ensure the success of the ULI North Florida Women's Leadership Development Institute. By signing this application, I agree to be bound by the above.

Print Name

Signature

Date